October, 20 2007

Mr. Chris Jones C.M. Jones 960 Swedesford Road Exton, PA 19341

Chris,

I wanted to thank you and your staff for the absolutely beautiful work performed in the front and rear and side of my home. The patio in the rear of my home is beyond my expectations and the landscaping in the side and front of my home has created a buzz in my community.

First of all, Dave Plechner stood out from your competitor's representatives right away. He not only has tremendous knowledge and good ideas, but I could tell right away that he is an educated person and well-informed in his trade. Furthermore, I have never worked with a contractor that has been as responsive as Dave has been. He was always there to answer my numerous questions and work with me to win my trust and business. When I had challenged him on the insurance inquiries I had, he was smart enough to understand his limitations and get you involved, once again proving my point that he is educated. I also thank you for understanding my request and making it happen.

After Dave created the vision for the work to be performed, I was introduced to your A-Team of contractors that executed on his vision. Your foreman, Chris, is excellent and made suggestions during the project that enhanced the functionality and look of the hardscape and landscaping. Your team also completed the project a day before I was told it was going to be finished. In my experience, it is seldom that a contractor - under promises and over delivers, and this is exactly what your staff did.

You are lucky to employ these guys; they are truly assets to CM Jones.

I am in the process of trying to get your company to replace the landscaping organization currently doing work for my Homeowners Association. Hopefully the whole community will be able to see the value CM Jones brings over other low price competitors.

Sincerely,

Brian Heun